

## Lecturer Marius-Mircea SABĂU PhD Marketing, Banking E-mail: marius.sabau@usamvcluj.ro

Date and place of birth: 19 June 1979, Place Cluj-Napoca, Cluj County.

#### I. Education:

*University studies*: Babeş-Bolyai University Cluj-Napoca, Faculty of Economical sciences, Specialization International Relationship, 1999

Babeș-Bolyai University Cluj-Napoca, Faculty of Physics (1995)

**PHD** studies: 2007, Management and marketing in Agriculture, The market of Ecological Agri-Food products in EU, leader Prof. Emilian MERCE PhD.

### Areas of specialization:

**Master** in "Econometrics", 2000-2001 Babeș-Bolyai University Cluj-Napoca **Master** in "Biodiversity", 2014-2016 USAMV Cluj-Napoca 3 Month stage, University of Economical sciences, Gent, Belgium (2013)

Scholarships: Erasmus scholarship, University of Gent – Belgium (2004)

#### II. Academic experience:

2014 – 2016 Course and practical works **Internet Marketing** – Tourism IV-th year

2014 – 2016 Course and practical works **Touristic product** – Tourism IV-th year

2016-present Course and practical works Consumer behavior – Master Agri-food Economy I-st

2015 - present Course and practical works Marketing Strategies— Master Agry-Food Economy I-st

2008 - present: Course and practical works **Selling Techniques** – Master Agribusiness II-nd year

2002 - present: Course and practical works **Banking** – Economy III-rd year

2002 -present: Course and practical works **Marketing** – Economy, Horticulture, Landscape architecture, Agri-food Industry, Agriculture, Silviculture, Animal Breeding IV-th year

2002-2009 Course and practical works Stock Exchange, Economy V-th year

#### **III. Research domains of interest:**

The market of ecological Agri-food products

#### IV. Professional affiliations:

Association of Bio - farmers "BIOTERRA" (2005)

#### V. Significant achievements:

Books: 5 (1 first author).

Scientific papers: 87 scientific papers published in speciality revues, journals, from that: 54 first

author

Research grants: Member in 4 research projects.

#### VI. Other mentions: -

October, 2016

# Signature, Lecturer Marius-Mircea SABĂU PhD